

## You Can't Defend Against What You Don't See Coming

Most organizations do not need more tools; they need better visibility. If your security strategy only reacts to what is already inside your perimeter, you are missing the most valuable layer: intelligence that identifies the threat before it becomes a breach. This checklist helps you determine whether your current approach leaves you exposed to preventable risk.

### Is Your Organization Missing the Bigger Picture?

Check all that apply. The more gaps you find, the more value threat intel can bring.

- ☐ **We know if our credentials or employee accounts have been leaked online.**  
Without regular monitoring of credential dumps and breach data, you're relying on chance.
- ☐ **We monitor dark web sources and hacker forums for brand mentions or targeting chatter.**  
Threats form in private channels long before they hit your systems. If you're not watching those spaces, you're already behind.
- ☐ **We track industry-specific threat trends and actor behaviors.**  
Security isn't one-size-fits-all. You need intelligence tailored to your sector, risk profile, and digital footprint.
- ☐ **We know what tools, exploits, or tactics are being used against organizations like ours.**  
Most attacks are not unique; they follow patterns. Without threat landscape analysis, you are operating without visibility.
- ☐ **We receive alerts when sensitive data tied to our organization is exposed, even if it did not come from our own systems.**  
Third-party breaches, compromised partners, and credential reuse often create exposure through someone else's mistake.
- ☐ **We receive intelligence that is curated, contextualized, and actionable, not just noise.**  
Raw data feeds do not equal protection. Real threat intelligence connects the dots and provides clear actions to take.
- ☐ **Our leadership understands how threat intelligence shapes business risk.**  
Cyber risk is business risk, and if your executive team does not see that connection, it represents a major blind spot.
- ☐ **We're confident we'd know if we were being targeted right now.**  
Can you say yes? Really? If not, you need more than traditional detection.

#### What This Means

Threat intelligence is not a luxury; it is a visibility layer. If you only react to threats that reach your network, you are already too late. ATS MTI and MTI LITE services give you early warning, context, and clarity, whether you are a growing organization or an enterprise under pressure.

Cybersecurity starts with visibility.  
Threat intel gives you the view.

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